



**ISO 9001:2008 QMS**  
**LOCATION:**  
 AUDITORIUM – STIMA  
 PLAZA

**Doc. No.**

**KP1/6E.2/4/3-01**

**SUBJECT:** Pre-Bid Meeting  
 for the Supply of Line  
 Hardware, Installation and  
 Commissioning of Extensions  
 of MV Lines, LV Single Phase  
 Lines and Service cables for  
 Electrification Program -IDA

**Meeting Ref No.**

**KP1/6E.2/4/3-23/3/2017**

**Date & Time  
 of Meeting**

**23<sup>rd</sup> MARCH 2017  
 10.00AM**

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**In attendance:**

NO.	Name of Bidder	Name of Bidder's Representative
1	Power Group Technologies Limited	James Abuga
2	Joh Achellis & Sohne Gmbh	Boniface Mwalimu
3	Joh Achellis & Sohne Gmbh	Mohammed Siddiqui
4	AEA Limited	Mike Mwanzia
5	Marson Integrated Limited	Samson Gakere
6	Match Electricals Limited	Nicholas Mulwa
7	Lucky Exports - India	John Karanja
8	Brisma Africa Limited	Moses Gitau
9	Pisu & Company Limited	Edna Muturi
10	Geosuru Systems Limited	Stella Musyoka
11	BNC Power Project limited	Ben Mutai
12	Pratibha Electrical Contractor Ltd	Ben Mutai
13	Trans Africa Energy Limited	Ben Mutai
14	Magnate Ventures Limited	Mercy Michere
15	Garfield Promotions Limited	Mercy Auma
16	Cable Connect Limited	Salim Hasham
17	Thames Electricals Limited	Shiv Shetty
18	Prominence Limited	Enock Mutuku
19	AVIC/CEC	Rhobin Zhu
20	Ultimate Engineering Ltd/BES	Jacob Mung'ata
21	Gridbow Engineering & Technical Services Pty Ltd	Fredrick Sikuku
22	Philafe Engineering Limited	Walter Oyal
23	Pisu & Company	Runal Patel
24	Langfield Systems Limited	Vincent o.
25	PC Limited	Ruth m
26	Liberty Group EA Limited	Felix Mokaya
27	Exxone Co. Ltd	Anne Ndungu
28	TA Co. Limited	
29	Polyphase Systems Limited	Jack Dima
30	Central Electricals International ltd	Paul Amanyana
31	Nirav Agencies Limited	Runal Patel
32	Kenistal Electrical Ltd	Peter Mwangi
33	Credit B.L	Raymond Mwangi
34	Rani Construction	Raymond Mwangi

<b>Chairman:</b>	Eng. Joseph K. Gathuru	<b>Secretary:</b>	Cromwell O. Onyango
<b>Sign:</b>		<b>Sign:</b>	
<b>Date:</b>	2017-03-27	<b>Date:</b>	2017.03.27



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35	Energo Montaza of Serbia	Charles Naimoi
36	Breamtop Limited	Rose Mutenyo
37	Powergen Technologies limited	Joseph Njoroge
38	Central Electricals International ltd	Paul Hixianya
39	Power China Hubei Hongyuan Power Engineering Co. ltd	Daniel Cheboi
40	ATECS Services Limited	Peter Gitu
41	Brisma Africa Limited	Moses Gitau
42	STEE International services	Nahamad Bidir
43	Powerchina HYPEC	Wangkai
44	Sino Kenya Engineering Co. limited	Arthur
45	Quest Civil Engineers Ltd	Joy
46	Hydro Electric Power System Engineering Company	Nos
47	Camusat Kenya Limited	Moses Kinyanjui
48	PCL Limited	Marion
49	Lomas and Lomas limited	Nimish Desai, Saket Suchak
50	Umeme Services	Fidelis Makhambala
51	Kalolwanga Engineering Services	Bonface Njenga
52	Diligent Supplies (K) ltd	Peter Mugo
53	Betuia Limited	Simon Kinyua
54	Micronet Power Systems	Beatrice Wanyara, Patrick Njogu
55	Ran Energy	Benjamin Lumumba
56	ODD MAC Engineering Limited	Joshua Kigen, Walter Midega
57	Kentariza Technologies Limited	Shelmith Muthami
58	STEG International Services	Said Bacha, Mohammed Bichir, Delphine Uwase
59	Capon Engineering Limited	George Gacheru
60	Burhani Engineering limited	Joseph Gicheche
61	Voltex	Bongi Thwala
62	Catoridge Electrical Construction (Pty) Ltd	Ghamiet Aysen
63	Geosurvey Systems Limited	Charles Gathogo
64	Graduate Africa Limited	Udit Mathur
65	Istemeto Company	Dennis Njunguna
66	Centrix Africa	Carol Wanjohi
67	Quest Works limited	Fred Ndonji
68	Shangdong Shouguang Juneng Electric Co. Ltd	Francis Korir

**Chairman:**

Eng. Joseph K. Gathuru

**Secretary:**

Cromwell O. Onyango

**Sign:**

*[Handwritten signature of Eng. Joseph K. Gathuru]*

**Sign:**

*[Handwritten signature of Cromwell O. Onyango]*

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69	Econics Technologies Limited	Carol Wanjohi
70	Techne Craft Solutions Limited	Carol Wanjohi
71	Dibor Enterprises	Dennis Njuguna
72	Jawabu Power	Muli Masika
73	Dash Growth Cleaning Services	Elizabeth Wanjiku
74	Prominence Capital Limited	Caroline Kago, Marion Kariuki
75	Fountain Technologies Limited	David Kihara, Nicholas Okumu
76	Toddy Civil Engineering Limited	Duncan Kinyua

**AGENDA**

- i. Introductory Remarks by the Chair
- ii. Receipt of oral questions from Bidders and Response by Client on questions from Bidders
- iii. Discussion on site visits
- iv. Presentation of model site.
- v. AOB
- vi. Closing Remarks

**Min. 01/03/2017-1 Introduction**

The Chairman Eng. Joseph Gathuru thanked the bidders for turning up in large numbers for the pre-bid meeting and site visits. He began by introducing the KPLC team present then invited the Ag. General Manager Infrastructure Development to address the meeting. The Ag. General Manager welcomed the bidders and informed them that the project has strict delivery timelines that will have to be adhered to.

The chair then proceeded to explain the scope of the project and its coverage to the bidders. He explained that identification of all the sites have already been done in conjunction with the relevant stakeholders.

Regarding issues of Bid security, Annual turnover and specific experience requirements, he informed the meeting that these were being revised and a communication to that effect shall be done once the final approval has been granted.

He stated that the delivery period of the contract is 18 months and must be adhered to.

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He then invited the Chief Finance officer-Projects and Chief Engineer - IDA to give their brief comments.

The Chief Finance officer informed the bidders to use the standard forms for bid bond/security. He informed them that the form should not be changed. The statement of accounts he said should be submitted in a language that is well understood and if not should be well interpreted by the auditor who audited the accounts. He advised the bidders to be well versed with taxes applicable in Kenya.

The Chief Engineer IDA informed the meeting that the winning bidder will be given the designs for implementation. She reiterated that the bidder must provide a methodology for securing the materials issued to them.

The Chairman then opened the floor for questions and clarifications;

**Min. 02/03/2017-1 Question and Answer Session**

	<b>Question</b>	<b>Response</b>
1	Please clarify on the use of Lot/Km as a unit on the price schedules. Explain what this means	This involves a complete set of materials and accessories required to offer a complete solution for that particular item in a km of Line.
2	Please clarify/explain on the following; i. Experience in the role of a contractor/subcontractor; -should the projects done be between 2012-2017 to meet the 5 year criteria? -if the projects started earlier and spilled over to 2012 and beyond, are they admissible? -Explain what you mean by multiple sites? Does it mean different contracts at the same time? ii. Eligibility – does a foreign company need to register in Kenya? What are the statutory requirements of sub-contractors?	Any experience involving works done within the last five (5) years would suffice. Multiple sites would refer to projects done under one Lot / contract in different geographical locations and running concurrently. All subcontractors must be registered companies
3	The technical specifications for materials to be	Technical specifications are all loaded on

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	<b>Question</b>	<b>Response</b>
	provided by the contractor not provided. Please provide.	the website.
4	How will we procure the materials from KPLC stores?	The materials shall be issued in bulk to the contractor from KPLC stores at defined intervals.
5	Site visits; are we visiting the sites this afternoon?	Yes. We shall visit the site in Ruai Nairobi.
6	What are the items that will require manufacturer's authorization?	Manufacturer's Authorizations are required for MV insulators, Surge arrestors, HV expulsion fuse mounts only for the purpose of evaluation.
7	Should one do different/seperate files in the event that you are bidding for more than one lot? Or can one prepare one file?	Bidders are required to submit technical proposal for each lot independently.
8	Can one bid as a JV in one Lot then as a contractor alone in another Lot?	Yes. But you cannot bid as a JV and a contractor in the same Lot
9	How will the issue of duties/taxes be handled? Who will be responsible for its payments?	The taxes shall be paid directly by KPLC to KRA. However, the supplier/contractor need to submit the documentation in time to avoid penalties
10	How is the aspect of Design and Survey being handled in this Project?	Design and Survey is being handled by KPLC
11	When you talk of a 'Lot' in the BoQ what does this mean? Please clarify	In the price schedule, a lot would comprise all the materials and accessories required to offer a complete solution for that item e.g. H-pole structure – the Lot here shall encompass all materials and accessories associated with the H-pole structure.
12	Clarify on the quantities for excavation and lifting machines. Can say two be enough for a Lot with five counties?	The specified requirements are minimum requirements which must be adhered to.

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**Min. 03/03/2017-1 Discussion on Site Visits**

One sample site at Ruai - Nairobi was selected for the site visit. However, a list of five (5) sites per lot is to be sent to the bidders to enable the bidders visit the sites in the Lots they are bidding for afterwards. The bidders shall be required to arrange and independently visit the sites they intend to bid for.

**Min. 04/03/2017-1 Presentation of Model Site**

A model design was presented to the bidders to make them appreciate the scope of a maximization and new scheme.

**Min. 05/03/2017-1 AOB**

No matters came up under AOB

**Min. 06/03/2017-1 Closing Remarks**

The Ag. General Manager Infrastructure Development emphasized that speed will be of essence in terms of delivery of this project. He maintained that the materials must be as per specifications and that standards must be adhered to at all times.

There being no other business, the meeting ended at 12:10 pm.

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